



David Peck
Executive Coach and President
Leadership Unleashed

SUMMARY

Coach Training: Georgetown University

Business Experience: David has over 23 years experience as a senior executive, management consultant, and executive coach. Before dedicating himself to coaching, David was COO/SVP at Charles Schwab & Co., where he led a fledgling business from inception to double-digit profitability, to \$21 billion in client assets, in three years time.

Current Practice: David takes a pragmatic and results-oriented approach with his clients, incorporating tangible business goals along with leadership development aims in each engagement. He's coached senior executives in the aerospace, banking, biotechnology, brokerage, government, retail, defense, health care, legal, manufacturing, professional services, non-profit/substance abuse, travel / leisure, staffing, and recruiting industries.

Other Education: BFA New York University.

Of interest: He is a frequent contributor to BusinessWeek Online. His first book, "Beyond Effective: Practices in Self-aware Leadership" was published in January 2008. He also writes the top-rated leadership blog "The Recovering Leader."

Full Biography

David Peck has over 23 years experience as a senior executive with P&L responsibility, management consultant, and executive coach. He has C-level expertise in financial services and technology, and has coached senior executives in the aerospace, banking, biotechnology, brokerage, energy, government, retail, defense, health care, legal, manufacturing, property management, professional services, non-profit/substance abuse, travel / leisure, staffing, and recruiting industries.

David takes a pragmatic and results-oriented approach with his clients, incorporating his client's own business goals along with leadership development aims in each engagement. He has coached clients at Spencer Stuart / Australia, Bain Capital, Lenscrafters, Luxottica Retail, Expedia, Johnson and Johnson / Alza, Morrison and Foerster, Intellisurance, Genentech, U.S. Healthcare Partners, L-3 Communications, Talisman Energy, Wells Fargo, the FDA, Piper Jaffray, Toyota Financial Services, among others.



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Before dedicating himself to Executive Coaching full-time, David spent eight years on the leadership team at Charles Schwab & Company. As Chief Operating Officer and Senior Vice President of their Institutional Division, he led a technology subsidiary that produces/services portfolio management and customer relationship management software.

Prior to that, David was Founder and GM of Schwab's Mutual Fund Clearing Services—a start up he led from inception to double-digit pre-tax profitability, to \$21 billion in client assets, in three years time. David was accountable for its entire P&L, including financial targets, strategy, sales, marketing, technology, operations, and client services.

During the ten years prior to his move to Schwab, David was a Principal at Price Waterhouse in a management consulting practice serving financial service operations, strategy, and technology. Earlier, at Putnam Investor Services, David's roles included client services and project management.

David's business career began in 1986 in the mail room of a bank just outside of Boston. Prior to that, he was a professional Modern Dancer in New York, Washington, and Boston.

He is a frequent contributor to BusinessWeek Online, and has been published in Leadership Excellence, HR Executive, Journal of Employment Relations, American Management Association online, the Christian Science Monitor, the Washington Times, and has been quoted in the Washington Post. His first book, "Beyond Effective: Practices in Self-aware Leadership" was published in January 2008. He also writes the blog "The Recovering Leader."

He is a member of the International Coach Federation, Society for Human Resources Managers, and the Better Business Bureau. He holds a BFA from New York University, and completed his coach training at Georgetown University.