

Overview of our top ten factors assessed in Rapid Effectiveness Scan Projects



Executing on a plan, business, or project is critical to success. Using our proprietary 'key effectiveness factors,' we do a deep scan of your project or business to answer the question: how could your execution improve? We interview your leaders, look at expectations, deliverables, budgets, timelines and issues. With an outside perspective we are able to provide fresh recommendations to leadership to enhance effectiveness and resolve issues.

1. **Your People:** To what extent are the people you are hiring and retaining both highly self-motivated and capable? Are they in the right roles?
2. **Delegation:** Are these people able to take strong, independent action while functioning within clear values, guidelines, and milestones?
3. **Communication:** How clearly have you identified a clear and detailed picture of the desired outcome?
4. **Culture of Truth:** Do you reward your people (and they theirs) for being brutally honest?
5. **Resources:** Have you supplied adequate people, dollars, and technology to do the tasks at hand?
6. **Clear Challenges:** Is there significant challenge to maintain a creative tension among the people?
7. **Success and Failure Measures:** Have you implemented a simple yet profound success measurement? And one for failure too?
8. **Reporting to You:** Do you have reliable, honest, and concise reporting on key measures, progress and issues?
9. **Consequences:** Have you established (and do you stick to) clear consequences linked to the success or failure of outcomes?
10. **Learning:** Have you structured a feedback approach that detects and corrects errors?